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Application of Science and Technology to Improve Productivity, Quality, and Marketing of Mocaf Bolen in Semarang City

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ABSTRACT

Micro, Small, and Medium Enterprises (MSMEs) make a significant contribution to economic growth, job creation, community empowerment, and the reduction of economic inequality. By 2023, MSMEs' contribution to Indonesia's GDP is projected to reach 61%, equivalent to IDR 9,580 trillion. The MSME sector absorbs 97% of the national workforce, representing approximately 117 million workers. The number of MSMEs also continues to grow each year, reaching 66 million in 2023, an increase from 65 million in 2022 (KADIN). MSME mentoring is a concrete step in supporting national aspirations, including increasing quality employment, encouraging entrepreneurship, developing creative industries, and supporting infrastructure development. In alignment with the SDGs, this PKM activity helps increase village community income and reduce income disparity. Additionally, MSMEs can apply appropriate technology (TTG) developed through university innovations. In this PKM program, the university's IKU achievements for students and lecturers relate to IKU 2 and IKU 5, aligning with RIRN in the food sector concerning MSME empowerment for local food processing through TTG. The mentoring provides tangible benefits, with Appropriate Technology such as the Automatic Grinding Machine and Automatic Proofer Machine, resulting in a production increase to 500 Mocaf bolen per day from the original 350, reflecting a 42.86% rise. Furthermore, product diversification training was conducted by processing Mocaf flour into higher-value products such as Bolen Mocaf cookies and Mocaf Banana Bread. Digital marketing and business website mentoring were also implemented to strengthen promotional media, enabling products to access broader and potentially global markets.

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A. INTRODUCTION

Micro, Small, and Medium Enterprises (MSMEs) contribute significantly to economic growth, job creation, community empowerment, and the reduction of economic inequality (Herispon, H.; Hendrayani, 2021; Rachmawati, 2020; Riptiono, 2023). The contribution of MSMEs to Indonesia's GDP in 2023 is expected to reach 61%, equivalent to IDR 9,580 trillion. The national labor absorption rate from the MSME sector also reached 97%, or approximately 117 million workers, out of the total Indonesian workforce (Indonesia, 2024). Despite their vital role, the productivity of our partner MSMEs is severely hampered by a technology gap due to the continued reliance on manual and conventional mocaf bolen production methods (Rachmawati, 2020; Riptiono, 2023). This method creates significant inefficiency, as it is highly time-consuming and labor-intensive, evidenced by the 3.5 hours required just for the mixing and filling process. Furthermore, the use of such simple equipment directly impacts product homogeneity and quality, leading to the risk of the product becoming dense and failing to meet quality standards (Rasoki, 2021). Therefore, the implementation of Appropriate Technology (TTG), namely the Automatic Grinding Machine and Automatic Proofer Machine, serves as the definitive solution to address issues of time, labor, and quality, while simultaneously increasing production capacity by up to 42.86%. Over time, the number of MSMEs has continued to grow rapidly each year. Data from the Indonesian Chamber of Commerce (KADIN) shows that the number of MSMEs in 2023 reached 66 million. This number has increased by nearly 1 million, from 65 million (Arwanto, M.; Andajani, E.; Rahayu, 2025; Harahap, S.F.; Marliyah, 2025). MSME assistance is a concrete step in supporting aspirations, one of which is to increase quality employment, encourage entrepreneurship, develop creative industries, and continue infrastructure development. In supporting the SDGs, this PKM activity can increase community income and apply appropriate technology (TTG) resulting from university innovation. In this PKM program, the IKU for students and lecturers is categorized as IKU 2, where students have learning experiences outside the campus, and IKU 5, where lecturers create independently or present works in accordance with university regulations. This service aligns with RIRN in the food sector, focusing on empowering MSMEs that produce processed foods by applying appropriate technology.

The inability of MSME players to meet standards, combined with low productivity and profitability (Hasnidar, H.; Jusri, J.; Sultan, S.; Adi, A.; Rahman, S.; Febriyanti, 2024). Umitri Berkah Food Jaya (Bolen Mocaf Umitri), an MSME located at Jl. Bukit Cemara Indah BO 18, Meteseh, Kec. Tembalang, Semarang City, also experiences these problems. Umitri's production focuses on bolen. Limited production tools and machinery result in a lack of business effectiveness and efficiency. Meanwhile, Umitri Berkah Food Java's production capacity reaches 300-350 pieces of bolen per day. Therefore, the total time required for mixing the dough and filling the bolen with bananas alone takes 3.5 hours per day. This time does not include the subsequent processes/stages. For every 1 kg of dough, 20% Mocaf flour is required. Mocaf flour was chosen as the main raw material for production by Umitri Berkah Food Jaya because it can replace wheat flour, contains more carbohydrates, and has a lower gel content (Awa et al., 2024). In addition, Mocaf flour has a longer shelf life (added value) (Yunianto, A.E.; Lusiana, S.A.; Haya, M.; Sari, C.R.; Yuliantini, E.; Faridi, A.; Syafii, F.; Rasmaniar, R.; Budiastutik, I.; Dana, Y.A.; Pasaribu, 2021). Cassava has various high proximate contents (Rasoki, T.; Asnamawati, L.; Nurmalia, 2021; Salim, n.d.). Without this machine, it becomes "bantet" (Sidehabi, S.W.; Buwarda, S.; Qalbi, 2023). The function of the

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proofer is more effective and efficient (Drastiawati, N.S.; Muhaji, M.; Susanti, N.A.; Wibowo, 2023).

PROBLEM

In the analysis of existing conditions that has been carried out, the food processing sector, especially Mocaf (cassava) flour, has become a priority for MSME development, in accordance with the roadmap for developing MSMEs as productive and sustainable. In terms of production, one of the MSMEs engaged in the food processing industry, Umitri Berkah Food Jaya, produces various types of mocaf-based products, including bolen, which is the most popular and preferred by consumers. Bolen made with Mocaf flour has a savory taste and a softer texture. The production process, particularly the mixing, banana filling, and dough development, is still conventional without the use of Appropriate Technology (TTG). The dough mixing and banana filling are done manually by hand, and producing fifty bolen takes almost half an hour longer. Umitri's production capacity, which can produce 300 to 350 bolen per day, requires three and a half hours for the mixing and banana filling processes. This situation is very concerning because it is not only ineffective and inefficient.



Figure 1. The process of mixing the dough and filling the conventional banana bolen

The process of making bolen dough is still very simple (see Figure 1). Umitri Berkah Food Jaya employs a method of placing the dough in a basin and then covering it tightly with plastic for over an hour (see Figure 2). The small capacity of the basin is a problem when using a dough developer or proofer, as it takes longer, and other problems arise. Business opportunities cannot yet be optimally exploited because the main constraint is the limited availability of production tools and machinery.



Figure 2. Conventional Dough Development Technique

In terms of quality, production issues will affect it. As is well known, SNI (Indonesian National Standards) determines the quality of mocaf bolen products. This is based on the moisture content requirements for semi-moist products (SNI 01.3840-1995), with a maximum

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content of 40% (Dwiani, A.; Yuniartini, 2022). In addition, certification must be upgraded to a higher level.

In terms of marketing, there are still significant limitations. Distribution is limited to the city of Semarang (see Figure 3). The potential for mocaf flour-based food processing presents a unique opportunity (Aprianoputri, A.; Aliefia, S.P.; Atikah, R.; Alfariz, M.D.; Nurkholis, K.M.; Emilda, E.; Lazuarni, 2023). In addition to having a distinctive flavor and softer texture, Mocaf food products have better nutritional content than other types of flour (Dina, R.A.; Kamila, R.R.; Wassalwa, U.S.; Kurniawati, N.; Yuniar, R.; Dewi, 2023). The marketing constraints faced by Umitri Berkah Food Jaya lie in its limited product diversification and innovation capacity, as well as its minimal digital marketing adoption capabilities. By utilizing mocaf flour to produce various products, such as brownies, nastar cookies, cendol, and chips, Umitri Berkah Food Jaya can expand its business by incorporating mocaf flour processing as its primary raw material.



Figure 3. Business promotional media are still simple

PROBLEM SOLUTION

Based on the partners' problems, concrete actions are needed to find solutions, as outlined in Table 1.

Table 1. Problem Solutions and Target Outcomes

No	Problem Aspect	Identify Problem	Solution	Output Target
1	Production	 The mixing and 	 The development and 	• One unit each
	Aspect	filling processes of	assembly of	of the noodle-
		the pisang bolen	Appropriate	making
		dough were still	Technology (AT)	machine,
		performed	equipment were	automatic
		manually,	carried out.	electric
		resulting in	• The design and	proofer,
		production that	construction of an	dough-sifting
		was neither	automatic noodle-	machine, and
		effective nor	making machine, an	dough-mixing
		efficient, as	automatic electric	machine was
		conventional	proofer, as well as	produced.
		hand-based	dough-sifting and	 Production

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	Т			
		methods continued to be used. The dough- development technique was carried out through a very basic procedure in which the dough was placed in a bowl and left to rest for a period of time while being tightly covered with plastic.	mixing machines were completed.	capacity was increased by 100%. • A minimum of 30% additional workforce absorption was achieved
2	Quality Aspect	 The quality of Bolen Mocaf had not met the standards as a result of using simple equipment. Quality testing of Bolen Mocaf had not been conducted 	The AT machines/equipment that had been developed were applied, and testing was carried out.	• The Bolen Mocaf produced by the partner was in accordance with SNI and HACCP quality standards.
3	Marketing Aspect	 Innovation and creativity of business actors were limited. Product diversification of mocaf-based food products was limited only to banana bolen. Digital marketing had not been applied optimally by the partner. Business expansion and marketing coverage were still limited. 	business and operational management was provided. Collaboration and distribution channels were expanded through the optimization of digital technology. Intensive assistance related to digital marketing was provided.	 A minimum of two social media platforms for global-scale marketing was created. The national market was reached at least within the scope of Central Java Province. Sales turnover was increased by a minimum of Rp 50 million per month. A minimum

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		of five types	ı
		of product	ı
		diversification	ı
		was created.	ı
			ì

B. METHODS

Without a proofer machine, the production process is only able to produce 200–300 bolen per day with a drying time of 2–3 hours. However, with the use of a proofer machine, the production capacity increases to 600–900 bolen per day, as the drying process can be accelerated to just 20–30 minutes. This is possible because the proofer machine creates a controlled environment with optimal temperature and humidity. This is in line with the results of implementing the use of Appropriate Technology, namely by using automatic grinding machines and automatic proofer machines, which are more efficient and effective. Based on the problems, solutions, and output targets of community service activities, it is necessary to implement systematic, integrated, and sustainable steps with community service partners for lecturers. Several methods will be used, as shown in Table 2.

Table 2. Activities, Methods, Participation, and Outputs

	Table 2. Activities, Methods, Participation, and Outputs				
No	Activity Stages	Activities	Partner Participation		
1	Socialization	Mocaf Umitri) regarding the purpose of implementing the community service and empowerment program (PKM),	equipment for the meeting/socialization attended by all Bolen Mocaf Umitri members were provided by the partner. Consumption for all participants attending the socialization was also provided		
2	Training	Training related to production and marketing aspects was provided by the implementation team. For production, partners received an explanation on how to optimize production processes	unclear, and practical sessions were conducted under the guidance of the implementation		

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		of digital marketing,	
		negotiation and lobbying	
		techniques, improving	
		consumer engagement, and	
		other marketing strategy	
		materials. Training,	
		demonstrations, and hands-on	
		practice regarding these	
		marketing materials were also	
		provided.	
		1	A designated area for installing
			the machines/equipment was
		<u> </u>	provided by the partner. The
			partner also provided necessary
		of AT machines: an automatic	11 0
	T 1 1		supplies, including Mocaf flour,
3	Technology		electricity, LPG fuel, and others.
	Implementation	mixing machine, and a dough	
		oven machine. These machines	
		were then applied by the	
		partner for real production	
		activities. If any operational	
		obstacles arose, improvements	
		or adjustments were made.	
		=	The partner actively participated
	Assistance and	partner by the implementation	
		team throughout the program.	
			implementation team, both in
		that the partner understood the	
		machine/equipment functions	aspects. If any part was not yet
4		and became skilled in operating	mastered, questions or requests
7	Evaluation	them. Evaluation was also	for further guidance were
		conducted to determine	expected. The partner also
			contributed to the evaluation and
		outputs had been achieved,	provided suggestions to help
		including machine application,	achieve the expected outputs.
		production improvement,	
		marketing, and partner income.	
			The partner actively participated
		provided an explanation	
	Program Sustainability	<u> </u>	Training was provided to enable
			the partner to become skilled in
			all aspects of the activities,
5			encompassing theory, practice,
		<u> </u>	production, and marketing. The
			partner was expected not only to
			master machine operation but
		troubleshoot	also to maintain and
			troubleshoot the equipment.
		priderinie, equipment 1550cs.	a cablestion the equipment.

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	This was intended to ensure Continuous improvement of
	that, after the PKM program knowledge and skills, as well as
	ended or when the innovation, was expected from
	implementation team was no the partner to remain
	longer present, the partner competitive and adapt to
	could continue utilizing the technological and market
	machines independently. Post- developments. The partner also
	program monitoring was also provided active involvement and
	conducted regularly by the support in the HACCP
	team, including assistance for certification submission.
	HACCP certification
	submission.

The success of this activity will be clearly evident by comparing the conditions before and after the Community Service program for Lecturers. The activity implementation team consists of three faculty members with different disciplines/expertise (multidisciplinary) to comprehensively and integrally address the partner's problems, as well as three students who will be involved in activities on campus and in the field, and will be counted as internships/MBKM.

C. RESULTS AND DISCUSSION

The application of the TTG proofer machine in the mocaf bolen making process ensures that the proofing and drying of the dough surface takes place evenly and efficiently, so that production time is reduced, the texture of the puff layer is more consistent, and the level of moisture retention is more controllable (Krissetiana et al., 2020). This is in line with the results of implementing the use of Appropriate Technology, namely by using automatic grinding machines and automatic proofer machines, which are more efficient and effective.

Applied science and technology are used to increase the productivity and quality of Umitri's Mocaf bolen products by utilizing Appropriate Technology (TTG) as an alternative solution. This not only supports production but also enhances efficiency and improves product quality. Documentation of the activities is presented in Figures 5 and 6. Meanwhile, training and assistance in digital marketing were carried out by a team member, Anindya Ardiansari, S.E., M.M. (See Figures 9 and 10).

Table 3. Results of Appropriate Technology Utilization

**	D 1 D 1 ()
Method Stages	Daily Production
Wiction Stages	(Bolen)
	()
Initial (Conventional)	350
Initial (Conventional)	330
E: 1 / ::1 TTC)	F 00
Final (with TTG)	500

As shown in Table 3, the assistance provided in this community service activity has resulted in benefits, namely the use of appropriate technology in the form of automatic grinding machines and automatic proofers, which can produce 1,000 bolen per day, up from only 350 bolen per day previously. This indicates a 42.86% increase, as shown in Figure 4.

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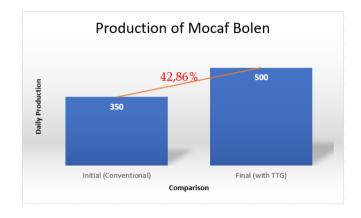


Figure 4. Graph of Bolen Mocaf Production Increase

Meanwhile, in terms of production, the implementation of TTG is supervised by Dr. Eng. Aldias Bahatmaka, the team leader. Meanwhile, another member, Fidia Fibriana, S.Si., M.Sc., Ph.D., trains in product diversification to add value and economic benefits (see Figures 7, 8, 9, 10, 11, 12, 13, and 14).



Figure 5. Coordination of PKM Program Implementation



Figure 6. Handover of Equipment (TTG) Automatic Grinding Machine and Proofer

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Figure 7. Explanation of the use of the TTG Automatic Proofer Machine

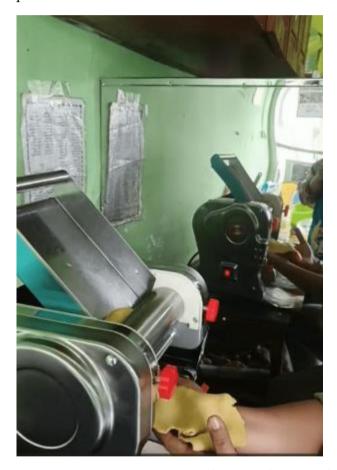


Figure 8. TTG Automatic Grinding Machine Trial

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Figure 9. Creation of a TTG user guide leaflet



Figure 10. Explanation of mocaf processed product diversification



Figure 11. The result of Mocaf product diversification is Mocaf Bolen Cookies

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Figure 12. The result of Mocaf's product diversification is Mocaf Chocolate Banana Bread



Figure 13. Mocaf Bolen Dough: (a) dough is rolled out conventionally, (b) dough is rolled out using TTG (Automatic Rolling Machine)



Figure 14. Mocaf results after using TTG (Automatic Proofer)

This community service activity has produced several outputs. The first output is an online mass media publication on kompasiana.com related to this community partnership empowerment activity. Evidence of the output in online mass media can be seen in Figure 15.

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Figure 15. Online Media Output on suaramerdeka.com.

Link: https://www.suaramerdeka.com/pendidikan/0415997920/bantu-umkm-naik-kelas-tim-akademisi-terapkan-teknologi-tepat-guna

We have then submitted this community service activity for intellectual property rights in the form of a video documenting the community service activity. The application process has been completed, and a Copyright Registration Certificate has been issued by the Minister of Law and Human Rights, the Director General of Intellectual Property, and the Director of Copyright and Industrial Design, with registration number "EC002025142381". Proof of IPR output is shown in Figure 16.



Figure 16. Intellectual Property Outputs (TTG Booklet, Recipes, and Digital Marketing)

Link: https://drive.google.com/file/d/1aBgyar4Z-aCcHVn69m4szV8zBWj3HipA/view?usp=sharing

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Another output that has been achieved is a poster in Figure 17. Documentation of the community service implementation is presented in the form of a video. Evidence of the video production is visible in Figure 18.



Figure 17. Community Service Poster Output



Figure 18. Video Output

Link: https://drive.google.com/file/d/1rsrNral0N5hLNMQ-f55Hy5XJAiROMXi7/view?usp=sharing

D. CONCLUSION

Technology and innovation transfer to target partners, including assistance with production equipment such as Automatic Grinding Machines and Automatic Proofer Machines. This means that not only is Appropriate Technology (TTG) assistance provided,

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but product diversification training is also conducted at Umitri Bolen Mocaf. The aim is not only to empower MSMEs, but also to increase productivity, quality, and marketing of Mocaf flour-based food products, thereby producing competitive products with high selling value and variety.

Product diversification training and digital marketing assistance have also been provided, enabling partners to create digital promotional content, build business websites, and utilize digital technology automation to effectively market Umitri Bolen Mocaf products. A suggestion for this program is to strengthen its partnerships and stakeholder engagement so that the scope of collaboration, assistance, and monitoring and evaluation is more complex, systematic, and sustainable.

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F. AUTHOR CONTRIBUTIONS

As explained in this article, all team members actively contributed in every stage of the Community Service Activity through the Application of Science and Technology to Improve Productivity, Quality, and Marketing of Mocaf Bolen in Semarang City. As team leader, Aldias Bahatmaka coordinated with partners, planned activities, addressed science and technology needs, and conducted practical demonstrations. Fidia Febriana and Effelie Dewi Mayangsadi conducted the testing process for product hygiene and diversification of Mocaf Bolen products. Meanwhile, Anindya Ardiansari and Linda Sari conducted training on digital marketing strategies. Indra Nurul Hidayat, together with Tegar Oka Prasdika, provided training on the use of tools to partners. And Fajar Rizqi Sandi Pratama assisted Aldias Bahatmaka in compiling reports and writing journals. This collaborative effort ensured the program's success, from identifying needs to evaluating its impact, as detailed in this article.

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